

Tubular Heat Exchanger Upgrade Program

The Tubular Upgrade Program provides the options of allowing dealers to upgrade homeowners to a new Janitrol furnace featuring a tubular heat exchanger at a discounted price, provided that the homeowner has a non-functional clamshell-type heat exchanger covered under the terms of the original warranty.

Here's how the program works:

1. Once a dealer verifies the homeowner has a non-functional clamshell heat exchanger covered under the terms of the original warranty, the installing dealer can provide the homeowner the option of a new furnace at \$150 below the dealer's purchase price from the distributor. This discount applies only to furnace pricing. It is the dealer's responsibility to negotiate all additional costs with the homeowner including labor, freight, or any other costs associated with the installation, service, repair or operation of the unit. The new furnace will be backed with all standard limited warranties associated with the specific model selected for replacement, including a **10-Year Parts Limited Warranty** and a **Lifetime Heat Exchanger Limited Warranty**. All warranties are available exclusively to the original registered owner and his or her spouse provided the unit is installed in an owner-occupied single family residence and the unit is properly registered online with Goodman within 60 days after the upgraded installation occurs. See www.goodmanmfg.com for full details.
2. The upgrade request will not be honored unless the installing dealer discloses the cost of the furnace to the homeowner and provides the homeowner with a copy of the **Furnace Replacement Program Agreement**.
3. By providing a completed and signed **Furnace Replacement Program Agreement, Warranty Claim Form** and returning the non-functional furnace or rating nameplate to a participating Janitrol distributor, the dealer will be provided a \$150 discount towards a future Janitrol purchase.
4. Program expires February 28, 2010.